



## **Business Affairs Committee**

October 24, 2024

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### **AGENDA**

- |      |  |                       |
|------|--|-----------------------|
| (1)  | Call to Order                              | Trustee Jeffrey Clark |
| (2)  | Statement from State Government Ethics Act | Trustee Jeffrey Clark |
| (3)  | Approval of Minutes from August 1, 2024    | Trustee Jeffrey Clark |
| (4)  | Facilities Update and Action Items         | Mark Morgan           |
| (5)  | Endowment Board Appointment                | Miles Lackey          |
| (6)  | VCBA Update                                | Miles Lackey          |
| (7)  | Closed Session                             | Trustee Jeffrey Clark |
| (8)  | Old Business                               | Trustee Jeffrey Clark |
| (9)  | New Business                               | Trustee Jeffrey Clark |
| (10) | Adjournment                                | Trustee Jeffrey Clark |

## **AGENDA ITEM**

Approval of Minutes from August 1, 2024

**Situation:**

Approval of the minutes from the most recent Committee meeting

**Background:**

N/A

**Assessment:**

N/A

**Action:**

This requires a vote by the committee.

**Supporting Documentation:**

Draft Business Affairs Committee Minutes from the August 1, 2024, Meeting

**Business Affairs Committee  
UNCW Board of Trustees  
Thursday, August 1, 2024, at 1:00 p.m.**

**DRAFT**

**MINUTES**

The Business Affairs Committee of the UNCW Board of Trustees met on Thursday, August 1, 2024, at 1:00 p.m. Members present at the meeting were: Mr. Jeff Clark (Chair), Ms. Traci Butler, Ms. Perry Chappell, Mr. Bob Rippy, and Dr. Jimmy Tate.

Mr. Clark called the meeting to order and asked Ms. Gina Bowen to call the roll. It was determined that a quorum was present.

Mr. Clark read the required ethics statement from the State Government Ethics Act. No conflicts were identified.

Mr. Clark asked for a motion to approve the minutes of the April 25, 2024, meeting. The motion was moved and seconded, and then subsequently approved by the committee with unanimous support.

Next, Mr. Mark Morgan, Associate Vice Chancellor for Facilities, and Ms. Elizabeth Morgan with Hanbury Architects, presented on the 2024 Campus Master Plan.

After the presentation, Mr. Morgan requested Board of Trustees' approval for the 2024 Campus Master Plan.

Mr. Clark asked for a motion to approve the 2024 Campus Master Plan as presented by Mr. Morgan and Ms. Morgan. The motion was moved and seconded, and then subsequently approved by the committee with unanimous support.

Mr. Morgan then provided an update on the Randall Library Renovation and Expansion project, the King Hall R&R project, the Alderman Hall R&R Project, the Galloway Hall Demolition, the Brooks Baseball Field Refurbishment, and the CMS R&R Project.

Following the Facilities update, Dr. Sharyne Miller, Chief Information Officer, provided an overview of the Campus Mobile App.

Dr. Miller stated the app setting design would be focused initially on incoming students, providing resources for move-in, orientation, academics, dining, and campus life, along with emergency communications and integrations like Canvas and shuttle tracking.

After Dr. Miller's presentation, Mr. Miles Lackey, Vice Chancellor for Business Affairs, provided an update on the FY25 budget including updates on several revenue streams which support the budget.

Following the budget update, Mr. Lackey provided the committee with an overview of UNCW's implementation of the cash management policy approved in 2023.

Next, Mr. Lackey requested Board of Trustees approval to amend the Investment Policy for Institutional Trust Funds to include U.S. Government Money Market Funds as a permitted investment for UNCW's Institutional Trust Funds.

Mr. Clark asked for a motion to approve the amendment of the Investment Policy as presented by Mr. Lackey. The motion was moved and seconded, and then subsequently approved by the committee with unanimous support.

Following Mr. Lackey's presentation, there was no further business, and the meeting was adjourned.

## **AGENDA ITEM**

### Facilities Action Items

#### **Situation:**

The University is requesting approval of the selection of the prioritized list of design firms for the following projects:

- 1) Parking Deck III
- 2) Welcome Center
- 3) Cameron Renovation and Expansion
- 4) Kenan Auditorium Renovation and Expansion

Due to UNC System Office advertising requirements and interview schedules, the prioritized list of design firms will not be available until October 21st.

#### **Background:**

N/A

#### **Assessment:**

Details pursuant to the selection of the design firms will be provided at the meeting by Mark Morgan, Associate Vice Chancellor for Facilities.

#### **Action:**

This requires a vote by the Committee, with a vote by the full Board of Trustees.

#### **Supporting Documentation:**

Facilities Update and Action Items PowerPoint Presentation

## **AGENDA ITEM**

Hurst - Riegel Connector Roadway

### **Situation:**

The University is interested in developing a roadway extension of Hurst Drive to Riegel Road; third phase of the Student Housing Village "Hurst - Riegel Connector Roadway"

### **Background:**

As indicated through the campus master planning process, extending Hurst Drive from its intersection with Hamilton to Riegel Road (near the former Galloway Hall site) is aimed at better accommodating future growth and alleviating motor vehicle and pedestrian congestion on Riegel Road. Benefits offered will include but are not limited to:

- Fewer pedestrian, bicyclist, skateboarder, and motor vehicle interactions thereby providing a safer experience for our students.
- Infrastructure for the development outlined in the 2024 Master Plan

### **Assessment:**

Advanced planning authority is needed to allow applicable planning activities to proceed.

### **Action:**

This requires a vote by the Board of Trustees.

### **Supporting Documentation:**

Facilities Update and Action Item PowerPoint Presentation.

**AGENDA ITEM**

## Facilities Action Item

**Situation:**

Capital Project Authority is needed to proceed with non-general funded capital projects between \$100,000 and \$750,000. As these projects are numerous and in an effort to be responsive to the needs of the campus, the university is requesting approval for the sub-delegation of the Board's authority to the Chancellor and his designee(s), as allowed by general statute and the UNC Policy Manual as follows: "The University requests delegated authority for the Chancellor and the Chancellor's designees to approve and administer projects in an amount not to exceed \$750,000 and funded with non-general funds."

**Background:**

The Boards of Trustees may further delegate capital project approval less than \$750,000 to BOT committees, the Chancellor, or Chancellor's designee as appropriate for projects not to exceed \$750K funded with non-general funds: pursuant to N.C.G.S. 116-11(13) and the UNC Board of Governors adopted Section 600.1.1 of the UNC Policy Manual

**Assessment:**

Board of Trustee approval is required to subdelegate capital project authority to the Chancellor and the Chancellor's designees.

**Action:**

This requires a vote by the Committee, with a vote by the full Board of Trustees.

**Supporting Documentation:**

Facilities Update and Action Items PowerPoint Presentation

## **AGENDA ITEM**

### Facilities Update

**Situation:**

Mark Morgan, Associate Vice Chancellor for Facilities, will provide an update on capital projects currently underway – including the King Hall and Alderman Hall R&R project, and the Brooks Baseball Field Renovations.

**Background:**

N/A

**Assessment:**

N/A

**Action:**

This item is for informational purposes only.

**Supporting Documentation:**

Facilities Update PowerPoint presentation



# Business Affairs Committee Facilities Update

October 24, 2024



UNIVERSITY of  
NORTH CAROLINA  
WILMINGTON

BOARD of TRUSTEES

# Action Items





# Action Item 1: Parking Deck III

## Designer Approval

- **Scope:** UNCW is required to solicit for Architectural/Engineering Design services in accordance with applicable statutes and SCO/SO guidelines for most projects in excess of \$500,000.
- UNCW evaluated each firm on the following factors:
  - Specialized or appropriate expertise in the type of project
  - Past performance on similar projects
  - Adequate staffing for the project
  - Current workload and state projects awarded
  - Proposed design approach for the project
  - Recent experience with project costs and schedules
  - Project management capabilities
  - Proximity to and familiarity with the area where the project is located
  - Record of successfully completed projects without major legal or technical problems
  - Other factors which may be appropriate for the project
- **Action Item:** The university is requesting Board of Trustees approval of the prioritized order of professional design firms listed below to lead the Parking Deck III project. Subsequent to approval, the university will begin fee negotiations with the chosen firms in rank order until acceptable contract terms are reached.
  1. Clark Nexsen, Inc.
  2. Duda|Paine Architects, PA
  3. Walter Robbs Architects, a Michael Graves Company

# Action Item 2: Welcome Center

## Designer Approval

- **Scope:** UNCW is required to solicit for Architectural/Engineering Design services in accordance with applicable statutes and SCO/SO guidelines for most projects in excess of \$500,000.
- UNCW evaluated each firm on the following factors:
  - Specialized or appropriate expertise in the type of project
  - Past performance on similar projects
  - Adequate staffing for the project
  - Current workload and state projects awarded
  - Proposed design approach for the project
  - Recent experience with project costs and schedules
  - Project management capabilities
  - Proximity to and familiarity with the area where the project is located
  - Record of successfully completed projects without major legal or technical problems
  - Other factors which may be appropriate for the project
- **Action Item:** The university is requesting Board of Trustees approval of the prioritized order of professional design firms listed below to lead the Welcome Center project. Subsequent to approval, the university will begin fee negotiations with the chosen firms in rank order until acceptable contract terms are reached.
  1. Duda|Paine Architects, P.A.
  2. Lambert Architecture + Interiors, PA
  3. Glavé & Holmes Architecture, P.C.
  4. Hanbury Evans Wright Vlattas + Company

# Action Item 3: Cameron Hall Reno & Expansion

## Designer Approval

- **Scope:** UNCW is required to solicit for Architectural/Engineering Design services in accordance with applicable statutes and SCO/SO guidelines for most projects in excess of \$500,000.
- UNCW evaluated each firm on the following factors:
  - Specialized or appropriate expertise in the type of project
  - Past performance on similar projects
  - Adequate staffing for the project
  - Current workload and state projects awarded
  - Proposed design approach for the project
  - Recent experience with project costs and schedules
  - Project management capabilities
  - Proximity to and familiarity with the area where the project is located
  - Record of successfully completed projects without major legal or technical problems
  - Other factors which may be appropriate for the project
- **Action Item:** The university is requesting Board of Trustees approval of the prioritized order of professional design firms listed below to lead the Cameron Hall Renovation and Expansion project. Subsequent to approval, the university will begin fee negotiations with the chosen firms in rank order until acceptable contract terms are reached.
  1. Jenkins-Peer Architects, Inc.
  2. Perkins & Will North Carolina, Inc.
  3. LS3P Associates LTD
  4. Duda|Paine Architects, PA

# Action Item 4: Kenan Auditorium Reno & Expansion

## Designer Approval

- **Scope:** UNCW is required to solicit for Architectural/Engineering Design services in accordance with applicable statutes and SCO/SO guidelines for most projects in excess of \$500,000.
- UNCW evaluated each firm on the following factors:
  - Specialized or appropriate expertise in the type of project
  - Past performance on similar projects
  - Adequate staffing for the project
  - Current workload and state projects awarded
  - Proposed design approach for the project
  - Recent experience with project costs and schedules
  - Project management capabilities
  - Proximity to and familiarity with the area where the project is located
  - Record of successfully completed projects without major legal or technical problems
  - Other factors which may be appropriate for the project
- **Action Item:** The university is requesting Board of Trustees approval of the prioritized order of professional design firms listed below to lead the Kenan Auditorium Renovation and Expansion project. Subsequent to approval, the university will begin fee negotiations with the chosen firms in rank order until acceptable contract terms are reached.
  1. Perkins & Will North Carolina, Inc.
  2. LS3P Associates LTD
  3. Hanbury Evans Wright Vlattas + Company

# Action Item 5: Advance Planning Authority

## Hurst – Riegel Connector Roadway

Advance Planning Approval

- Budget:** Not to exceed \$750,000
- Source:** Parking / Transportation fund balance (for advanced planning portion only)
- Action Item:** The university requests Board of Trustees' approval to perform advanced planning in support of Hurst – Riegel Connector Roadway, in an amount not to exceed \$750,000.

# Action Item 6: Capital Project Authority

## **Situation:**

Authority is needed to proceed with non-general fund capital projects between \$100,000 and \$750,000. As these projects are anticipated to become more numerous, and in an effort to better meet the needs of campus, the university is requesting BOT approval to sub-delegate its authority to the Chancellor and/or the Chancellor's designee, as allowed by general statute and the UNC Policy Manual.

## **Applicable Sources:**

- N.C.G.S. 116-11(13)
- Section 600.1.1 of the UNC Policy Manual

**Action Item:** The university is requesting Board of Trustees' approval to sub-delegate its authority to approve non-general fund capital projects less than \$750,000 to the Chancellor and/or the Chancellor's designee.



# Capital Project Updates



# King Hall and Alderman Hall Repairs and Renovations



**Alderman Hall**  
*(as seen from the Quad Lawn)*

## Primary Scope:

- **Alderman Hall:** ADA Compliance, Restroom Restorations, and Common Area Finishes
- **King Hall:** Partial Reconfiguration of Space, ADA Compliance, PM&E, Envelope, and Control Systems Revitalization

**Budget:** \$11.5M

**Source of Funds:** Carryforward, Trust, and R&R

**Status:** Construction

**Designer:** Mosley Architects

**CMR:** Muter Construction

**Construction Phases:**

- King Renovations are nearing completion
- Alderman Renovations are complete



**King Hall**  
*(Western Façade)*



# King Hall R&R



*Conference Center*

*Second Floor Corridor*



# King Hall R&R



*Honors Lounge*

*Collaborative Space*





# Alderman Hall R&R



*Refurbished Restrooms*



*First Floor Corridor*



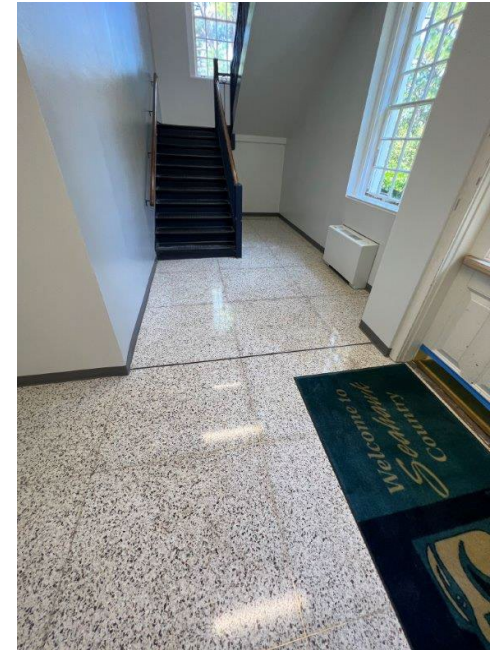
# Alderman Hall R&R



**Second Floor Suite  
Entrances**



**Second Floor Corridor**



**Refurbished, Original  
Terrazzo in Stairwells**



# Galloway Hall Demolition



**Budget:** \$2M

**Designer:** Kimley-Horn

**Contractor:** 4-Seasons Demolition

**Status:** Demolition is Complete and Site  
Rehabilitation is in Progress



BOARD of TRUSTEES



# Brooks Baseball Field Refurbishment



*Existing Field*

**Scope:** Field drainage and infrastructure replacement, new artificial turf, backstop, dugouts, and outfield fencing



BOARD of TRUSTEES



*New Field*

**Budget:** \$3.45M

**Designer:** CHA Consulting, Inc.

**Contractor:** Timeless Properties Construction

**Status:** In progress with an estimated completion date in December 2024.



# Center for Marine Science Repair and Renovation Facility Systems Capital Renewal

## Main Entrance



**Scope:** Laboratory Hood, PM&E, Building Envelope, and Building Control Systems Revitalization

**Budget:** \$993K (Design and Preconstruction Services Only)

**Total Budget Authorized:** \$14.95M

*Revised Estimate: \$14.95M (the revised amount was approved by the Legislature in September.)*

**Source of Funds:** SCIF Appropriations

**Status:** SCO review for approval to bid

**Designer:** Moseley Architects

**CMR:** Samet Corporation

## Mechanical Room



BOARD of TRUSTEES

# Capital Project Authorizations

Project	Budget	Funding Authority	BOT Siting Approval	BOT Aesthetic Approval
Randall Library Expansion & Renovation	\$62M	Legislature - 2018 BOG – Apr. 2022	Oct-20	Apr-21
Campus Master Plan 2024	\$700K	BOT	Jul-24	Jul-24
Outdoor Rec Fields and Facilities Improvements Phase I & II	\$9.75M	Legislature - 2021	Apr-22	Jul-22
Alderman & King Halls R&R	\$11.5M	BOG - Sept 2021, Feb. 2023	N/A	N/A
CMS PM&E Refurbishments	\$14.95M	BOG - Dec. 2021, Inc 9/12/24	N/A	N/A
Westside Energy Plant Upgrades	\$2.95M	BOG - Feb. 2022	N/A	N/A
Natatorium Lighting and Filtration System Improvements	\$675K	BOT – Jan. 2023	N/A	N/A
Wagoner/Hurst/Hamilton Roadway & Stormwater Improvements	\$1.3M	BOG – Nov. 2022	N/A	N/A
Cadaver Lab Upfit	\$1.5M	BOG – Apr. 2021	N/A	N/A
IBEC Pre-Planning	\$994K	Legislature - 2022	N/A	TBD
Cameron Hall Renovation and Expansion	\$44.5M	Legislature - 2023	TBD	TBD
Kenan Auditorium Renovation and Expansion	\$24.0M	Legislature - 2023	TBD	TBD
Health Education Building*	\$8.0M	Legislature - 2023	TBD	TBD
DeLoach Hall Systems Modernization	\$12.2M	Legislature - 2023	N/A	N/A
Galloway Demolition	\$2.0M	BOG - Jan. 2023	N/A	N/A
Welcome Center	TBD	BOT - Feb. 2024, BOG – Apr. 2024	TBD	TBD
Brooks Baseball Field Improvements	\$3.45M	BOG – Oct. 2023	N/A	N/A
East Parking Deck Preventative Maintenance and Repairs	\$750K	BOT – Apr. 2024	N/A	N/A
Housing Village, Phase III – Advance Planning Authority	\$750K	BOT – June 2024	TBD	TBD
Parking Deck III – Advance Planning Authority	\$750K	BOT – June 2024	TBD	TBD
*Legislative action is being pursued to clarify scope.				



# Questions

## **AGENDA ITEM**

### **Endowment Board Appointment**

#### **Situation:**

The University is requesting the Board of Trustees to re-appoint Donis Smith to serve on the Board of Trustees of the Endowment Fund.

#### **Background:**

Three years ago, staggered three-year terms were introduced to prevent significant membership turnover within the board. The staggered terms also allow for flexibility in making additional appointments as needed. The biographical information for the proposed elected member has been included in the board materials.

#### **Assessment:**

Details associated with the re-appointment will be presented by Miles Lackey, Vice Chancellor for Business Affairs.

#### **Action:**

This requires a vote by the Board of Trustees.

#### **Supporting Documentation:**

Applicable information will be embedded in the presentation by the Vice Chancellor for Business Affairs.



## **Biographical Information for Donis Smith**

### **Donis Smith**

Ms. Smith is a graduate of UNCW, where she earned a B.S. in Marketing in 1986 and a Master of Business Administration in 1994. She has built a 29-year career as a Certified Financial Planner in Financial/Wealth Advisory Services, beginning her career with Morgan Stanley in Wilmington. Currently, Donis serves as Senior Vice President at Rockefeller Capital Management in Wilmington.

Throughout her career, Donis has been deeply involved in leadership and service. She served as a Foundation Board member and Chair and spent 9 years on the UNCW Alumni Board, acting as president for 2 years. She also mentors for the UNCW Cameron Executive Network and serves on the Beacon Education Foundation Board.

Her commitment to community extends to her volunteer work, where she supports, She-ROCKS, a non-profit dedicated to raising funds for cancer patients and research. She is also involved with the Women's Impact Network of NHC, a grant-making organization focused on improving the community through education, the environment, health, and the arts. Additionally, Donis served as a board member and past president of the Landfall Foundation, which helps support underfunded non-profit organizations in the Wilmington area in the arts, education, and health and welfare sectors.

# Business Affairs Committee Endowment Board Appointment

October 24, 2024



# Endowment Board Structure and Purpose

- All UNC System constituent institutions are required to establish and maintain an endowment fund for the constituent institution.
- Each Board of Trustees must appoint a board for their institution's respective endowment that is responsible for the prudent investment of the fund in the exercise of their sound discretion.
- Composition consists of:
  - Chancellor, UNCW (*ex-officio*)
  - Chair, UNCW Board of Trustees (*ex-officio*)
  - Vice Chair, UNCW Board of Trustees (*ex-officio*)
  - Immediate Past Chair, UNCW BOT(*ex-officio*)

*\*No less than two, and no more than five, additional members need to be elected by the UNCW Board of Trustees.*



# Appointment Overview

## Membership – Calendar Year 2024 (as is)

- Ex-officio Members:
  - Carlton Fisher (Chair)
  - Hugh Caison (Vice Chair)
  - Hank Miller (Past Chair)
  - Aswani Voley (Chancellor)
- Elected Members:
  - Donis Smith (through 2024)
  - Bruce Moskowitz (through 2025)
  - Malcomb Coley (through 2026)



# Appointment Overview

## Membership – Calendar Year 2024 (as is)

- Ex-officio Members:
  - Carlton Fisher (Chair)
  - Hugh Caison (Vice Chair)
  - Hank Miller (Past Chair)
  - Aswani Voley (Chancellor)
- Elected Members:
  - Donis Smith (through 2024)
  - Bruce Moskowitz (through 2025)
  - Malcomb Coley (through 2026)

## Proposed Membership – Calendar Year 2025

- Ex-officio Members:
  - Carlton Fisher (Chair)
  - Hugh Caison (Vice Chair)
  - Hank Miller (Past Chair)
  - Aswani Voley (Chancellor)
- Elected Members:
  - Donis Smith (through 2027)
  - Bruce Moskowitz (through 2025)
  - Malcomb Coley (through 2026)

# Appointment Overview

## Membership – Calendar Year 2024 (as is)

- Ex-officio Members:
  - Carlton Fisher (Chair)
  - Hugh Caison (Vice Chair)
  - Hank Miller (Past Chair)
  - Aswani Volety (Chancellor)
- Elected Members:
  - Donis Smith (through 2024)
  - Bruce Moskowitz (through 2025)
  - Malcomb Coley (through 2026)

## Proposed Membership – Calendar Year 2025

- Ex-officio Members:
  - Carlton Fisher (Chair)
  - Hugh Caison (Vice Chair)
  - Hank Miller (Past Chair)
  - Aswani Volety (Chancellor)
- Elected Members:
  - Donis Smith (through 2027)
  - Bruce Moskowitz (through 2025)
  - Malcomb Coley (through 2026)

- Three years ago, we implemented staggered three-year terms (to reduce potential for significant membership turnover)
- Preserves flexibility to make additional appointments
- Biographical information for proposed elected member has been included in your board materials

# Action Item: Election of Endowment Board Member

**Action Item:** The university is requesting the University of North Carolina Wilmington Board of Trustees to re-appoint Ms. Donis Smith to serve on the Board of Trustees of the Endowment Fund of the University of North Carolina Wilmington for a three-year term, consisting of calendar years 2025, 2026, and 2027.



# Questions

## **AGENDA ITEM**

### VCBA Update

#### **Situation:**

The Vice Chancellor for Business Affairs is going to deliver a brief presentation to the Business Affairs Committee in which he provides an overview of the tuition and fee planning process for FY26.

#### **Background:**

The overview of the tuition and fee planning process will cover specific instructions provided by the UNC System Office as it pertains to the modification of tuition and fees.

#### **Assessment:**

The aforementioned updates will be provided by Miles Lackey, Vice Chancellor for Business Affairs.

#### **Action:**

This item is for informational purposes only.

#### **Supporting Documentation:**

Applicable information will be embedded in the presentation provided by the Vice Chancellor for Business Affairs.



# VCBA Update Business Affairs Committee



October 24, 2024

UNC System  
Campus-Initiated Tuition and  
Fee Instructions for  
Academic Year 2025-2026



# Background: Tuition and Fees

- **System Office Instructions**

- Each fall, the System Office provides instructions regarding changes to tuition and fees for the next academic year. These instructions address the following:
  - Undergraduate Tuition
  - Graduate and Professional School Tuition
  - Mandatory Fees
  - Special Fees and Application Fees

- **Steps/Milestones**

- Sept. 2024: System Office Instructions
- Oct. – Nov. 2024: Campus Consideration/Recommendation
- Dec. 13, 2024: BOT Consideration
- Feb. 26 & 27, 2025: BOG Consideration



# Undergraduate Tuition

- **Tuition increases are not allowed for resident UG students.**
  - Combined tuition and fee rates for undergraduate residents shall remain in the bottom quartile of an institution's public peers.
- **Tuition increases are allowed for nonresident UG students.**
  - Combined tuition and fee rates for these students should be market-driven and reflect the full cost of providing a quality education, and not negatively impact enrollment.

Tuition Snapshot		
	FY24	FY25
<b>Undergrad</b>		
In State	\$ 4,443	\$ 4,443
Out of State	\$ 20,111	\$ 21,318



# Graduate & Professional Tuition

- **Tuition increases for graduate/professional programs will be considered.**
  - May apply to residents and/or nonresident students
  - Institutions must use the BOG's tuition and fee policy as a guideline in developing recommendations.
- **Applicable BOG Policy states:**
  - Graduate and professional schools should establish rates consistent with each program's unique market and academic requirements.

Tuition Snapshot		
	FY24	FY25
<b>Graduate</b>		
In State	\$ 4,979	\$ 5,278
Out of State	\$ 20,155	\$ 21,364

# Mandatory Fees

- **Increases intended to defray inflationary cost impacts will be considered (but are limited to 3%).**
  - Mandatory fees are the same for resident and nonresident students.
  - The BOG will not consider fee increases intended to support any expansion of services.

Mandatory Fee Snapshot		
Fee Description	FY24	FY25
Athletics	\$ 819.55	\$ 820.00
Student Activity	\$ 709.45	\$ 719.00
Student Health	\$ 270.00	\$ 270.00
Rec. Center & Fac Debt	\$ 201.00	\$ 201.00
Union Expansion Debt	\$ 175.00	\$ 175.00
Security	\$ 60.00	\$ 60.00
Ed & Tech	\$ 534.94	\$ 563.00
<b>Total Mandatory Fees</b>	<b>\$ 2,769.94</b>	<b>\$ 2,808.00</b>

# Special Fees and Application Fees

- **Special Fees: Only increases (to existing fees) intended to defray inflationary cost impacts will be considered.**
  - Special fees are only applicable to students engaged in particular activities or courses of study.
  - New special fees may only be proposed for newly approved programs.
  - New special fees for existing programs will NOT be considered.
  - Note – The BOG has bias against fee increases and will be closely scrutinizing proposals.
- **Application Fees: Application fees shall remain at the established rates for each institution.**
  - UNCW's existing application fee is \$80.

# Initial Assessment

- **Tuition:**

- Evaluating adjustments relative to their alignment with the new strategic plan and UNC System metrics.
- Initial review of Fall 2024 data suggests OOS FTFT segment remains relatively inelastic.

- **Fees:**

- Any adjustments proposed will be highly scrutinized and must be closely tied to cost increases directly attributable to inflationary forces.

FTE Enrollment (by segment)				
	Fall 2023		Fall 2024	
Student Segment	Enrollment (FTE)	As a % of Total Enrollment	Enrollment (FTE)	As a % of Total Enrollment
In-State UG (FTE)	11,455	70.3%	12,152	71.1%
In-State Grad (FTE)	2,481	15.2%	2,521	14.7%
<b>Total In-State:</b>	<b>13,936</b>	<b>85.5%</b>	<b>14,673</b>	<b>85.8%</b>
OOS UG (FTE)	2,109	13.0%	2,152	12.6%
OOS Grad (FTE)	240	1.5%	278	1.6%
<b>Total Out-of-State:</b>	<b>2,349</b>	<b>14.5%</b>	<b>2,430</b>	<b>14.2%</b>
<b>Total Enrollment:</b>	<b>16,285</b>	<b>100%</b>	<b>17,103</b>	<b>100%</b>



# Alcohol Sales at Athletic Events FY24 Update



# Recommended Amendment to UNCW Policy 05.002

- **Background:** Staff is required to provide the Board with an annual update on the sale of beer and wine at applicable athletic events.
- **Memo Attached:** A memo from Gino Galutera has been included with your board materials which provides applicable information (i.e., units sold and total revenue by venue).
- **Staff Assessment:** Introduction of alcohol sales has continued to benefit the fan experience and has not had a negative impact with respect to fan behavior.
- **No Action Needed:** For informational purposes only.

# Questions?





# MEMORANDUM



**Date:** October 14, 2024

**To:** UNCW Board of Trustees

**From:** Gino Galutera, Associate Vice Chancellor for Business Services

**Cc:** Miles Lackey, Vice Chancellor for Business Affairs

**Re:** Alcohol Sales at Athletic Events – FY24 Update

## **Background:**

In 2019, the Board of Trustees approved the sale of beer and wine at athletic events in Trask Coliseum, and in 2020 approved the sale of beer and wine at athletic events held at Brooks Field, Boseman Field, and the UNCW Soccer Stadium Complex. Pursuant to the aforementioned approvals, the administration is required to provide the Board with an update annually on the sale of beer and wine at applicable athletic venues. As a result, information pursuant to fan attendance and alcohol sales for FY24 has been provided below along with additional feedback related to the overall fan experience applicable operations.

## **Fan Attendance and Alcohol Sales:**

Fiscal Year 2024 (July 2023 - June 2024)			
Athletic Venue	Fan Attendance	Units Sold (#)	Sales (\$)
Trask Coliseum (basketball)	75,538	13,206	\$145,266
Brooks Field (baseball)	50,052	8,641	\$95,054
Boseman Field and UNCW Soccer Stadium Complex (softball and soccer)	17,311	1,593	\$17,528
<b>Totals:</b>	<b>142,901</b>	<b>23,440</b>	<b>\$257,848</b>

## **Staff Assessment:**

The implementation of alcohol sales at UNCW athletic events has been conducted in a responsible manner. As a result, the introduction of said sales has been beneficial to the overall fan experience and has not had a negative impact with respect to fan behavior.

## **Action:**

This item is for informational purposes only.